



CATHLAB SPOTLIGHT 2

Exercise Right Heart Catheterization:

Practical Implementation and Evolving Role in Heart Failure Care

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This program is intended for physicians, cath lab teams and institutions treating heart failure patients, interested in learning more about future heart failure treatment technologies.

LEARNING OBJECTIVES

- Understand the indications and procedure of exercise right heart catheterization (eRHC)
- Learn how to establish a eRHC team, including, economic implications of the program and team member roles and responsibilities
- Identify the collaboration of specialties, needed to create a heart failure team and determine the necessary pathways for patient referrals throughout the health care system

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Dr. Muhammad: Proctor/Speaker – Abbott, Edwards Lifesciences, Medtronic; Consultant/Research Funding – Abbott, Ancora Heart, Edwards Lifesciences, Emboline, Medtronic

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PLANNING COMMITTEE

Planning for this activity was conducted by faculty advisors. To further support the development of the content, additional information regarding professional roles, responsibilities, and teamwork was gathered through survey input from our target audience and/or a comprehensive literature review.

HMP Education planners and staff include Samantha Bella; Brielle Calleo; MaryEllen Fama; Samantha Joy; Mary Johnson; Randy Robbin; and Andrea Zimmerman, EdD, CHCP. No HMP Ed-

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1. INTRODUCTION

Right heart catheterization (RHC) is a foundational diagnostic tool in the evaluation of patients with suspected cardiac disease. When performed during exercise, RHC can unmask functional and hemodynamic abnormalities, such as diastolic dysfunction, that may not be evident at rest. This is particularly relevant in patients with suspected heart failure with preserved ejection fraction (HFpEF), a condition often complicated by comorbidities that obscure resting findings.¹ Among various stress methods, exercise is more effective than methods such as giving fluid through an IV to see how the heart responds (fluid challenge) in revealing the characteristic hemodynamic signature of HFpEF, specifically, a marked rise in pulmonary arterial wedge pressure during exertion.² As such, exercise RHC (eRHC)—either alone or combined with gas exchange analysis in invasive cardiopulmonary exercise testing (iCPET)—is now considered the gold standard for diagnosing HFpEF.^{1,3} A recent systematic review and meta-analysis further reinforces the diagnostic value of exercise-based hemodynamics in this population.⁴

Despite its demonstrated clinical value and safety, catheterization laboratories have struggled to widely adopt eRHC/iCPET. According to a recent Medicare claims analysis, only 10% of right heart catheterizations included exercise.

This article follows a previously published CME article, “Recognizing & Treatment Options in Patients with HFpEF,” which highlighted the challenges in identifying HFpEF, particularly when resting studies are inconclusive. That discussion emphasized the role of exercise-induced hemodynamics in uncovering early disease. This current article expands upon that foundation by outlining how to implement an eRHC program, including team structure, logistics, and collaborative care models essential for effective integration into clinical practice.

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2. ROLES AND COLLABORATION IN THE CATH LAB

At our institution, there was a strong desire to establish a rapid pathway to identify and risk-stratify heart failure and pulmonary vascular disease, with the goal of reducing diagnostic and treatment lag.⁵ This initiative was spearheaded by a collaboration between advanced heart failure and interventional cardiology physicians, with critical support from the catheterization (cath) lab leadership. Before launching the program, numerous meetings were held with key stakeholders, including the cath lab manager, nurses, radiation technologists, and hospital administration.

Once the foundational team was in place, planning centered on defining workflows and establishing the necessary resources to support these procedures, which are more complex than standard RHCs because they include exercise components and advanced physiologic measurements. During each eRHC or iCPET procedure, physician leadership may vary depending on the referral pathway and institutional structure but typically includes either a heart failure specialist or an interventional cardiologist. Alongside the physician performing the catheterization, staffing largely mirrors that of a standard resting RHC, but also includes a registered nurse or exercise physiologist responsible for managing the ergometer and/or metabolic cart in the case of iCPET.

Following program launch, the cath lab team has played a key role in ongoing process improvement. Their input has contributed to refinements in equipment use, room set-up, and patient flow, enhancing both efficiency and safety over time.

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3. A PRACTICAL GUIDE TO eRHC IMPLEMENTATION

Prior to program launch, education programs were held for catheterization lab registered nurses and radiology technologists, focusing on three core areas: 1) physiologic rationale, 2) equipment set-

up and use, and 3) potential procedural pitfalls. In addition, three simulated cases were performed to evaluate team coordination and protocol execution. The total implementation time—from initial planning to the first iCPET—was approximately four months.

eRHC is typically performed in the supine position with venous access obtained via the right internal jugular or right brachial vein. Supine positioning is generally more familiar to cath lab personnel and requires less equipment repositioning. Clinicians should also bear in mind that supine positioning may not as readily identify preload failure as an etiology of dyspnea.⁶ Regardless of patient position, appropriate transducer leveling at mid-chest ($\frac{1}{2}$ the anterior-posterior diameter) should be ensured.⁷ A radial artery line may also be used for direct assessment of arterial oxygen content, although contemporary data suggest that appropriate transcutaneous pulse oximetry is likely sufficient to estimate oxygen saturation.⁸

Equipment needs include an ergometer and, if performing iCPET, a metabolic cart. An exercise ramp protocol of 10-20 Watts, increased every 2-3 minutes until maximal exercise is achieved, is frequently used. In the case of iCPET, a metabolic cart is used for gas exchange analysis as well as flow-volume loop measurements.⁹

Thermodilution cardiac outputs should be obtained at each stage, with a minimum of measurements taken at rest and peak exercise. Indirect or assumed Fick assessment is not accurate during exercise due to a mismatch with oxygen consumption. With iCPET, the direct Fick method is used, with or without thermodilution, as thermodilution tends to overestimate cardiac output during exercise.¹⁰

Room logistics should allow for supine cycling with safe access to central venous and arterial lines. In many labs, pre-catheterization pulmonary function testing is performed in a staging area to streamline room turnover. Our lab schedules eRHC/iCPET procedures in 1.5-hour blocks—longer than a typical resting RHC—but this allows for sufficient recovery and throughput of up to four cases in a half-day session.

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4. ECONOMICS OF eRHC

To further ensure the eRHC/iCPET program was meeting financial expectations, a financial analysis was performed on the first sixty cases. This review showed a cost margin percentage (CM%) of approximately 60% with a mixed payer group, with commercial insurance yielding a CM% of 70 and Medicare a CM% of 45. In comparison, a resting RHC has a cost margin percentage of approximately 30%. Based on our institution's payer mix, the average reimbursement for eRHC/iCPET is approximately \$1,700, compared to \$400 for a resting RHC, depending on payer source.

Naturally, this higher reimbursement reflects the procedure's higher complexity and time. In our laboratory's experience, eRHC/iCPET cases are scheduled in 1.5-hour blocks, compared to the standard 1-hour slot for resting RHC. iCPET metabolic analysis often includes baseline pulmonary function testing, which can be completed in the pre-catheterization area, freeing up procedural time and increasing throughput. Our center typically performs four iCPETs in a half-day lab session, optimizing staff and equipment use.

Beyond favorable margins, eRHC/iCPET is consistently safe and well-suited for outpatient settings, with a low rate of serious complications.¹¹ In over 200 cases performed at our center, there have been no significant adverse events; only one patient was admitted for severe hemodynamic derangement, in line with the reported safety profile. The typical post-procedure recovery time at our institution is approximately one hour.

In addition to procedural revenue, the program provides downstream value by identifying patients eligible for advanced therapies, such as TEER, TAVR, LAO, pulmonary hypertension treatments, and enrollment in clinical trials. This broader return on investment helps justify lab time, staffing, and capital investment.

As reimbursement policies may vary by institution and payer mix, it is essential to engage finance and billing departments early in program development. Medicare and commercial insurers generally reimburse eRHC/iCPET at higher levels than resting catheterizations due to the added complexity and physiologic measurements obtained. Documenting medical necessity, protocol adherence, and diagnostic impact can support both initial billing and appeals when needed.

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5. COLLABORATIVE APPROACH TO CARE

Heart failure care is increasingly complex, with patients presenting multiple challenges and a growing number of treatment options—many still under investigation. To meet these demands, strong collaboration between advanced heart failure physicians and interventional cardiologists is essential. A dedicated Heart Failure Team—typically including heart failure specialists, interventional cardiologists, surgeons, electrophysiologists, imaging experts, and nurse coordinators—ensures comprehensive, patient-centered care.

This multidisciplinary team is also critical to developing and sustaining a successful heart failure research program, as many emerging therapies lie at the intersection of multiple specialties. At our institution, this collaborative model has supported program growth, enabled delivery of complex therapies, and positioned us as active participants in multiple pivotal clinical trials.

Effective heart failure care also depends on collaboration beyond the core heart team. Electrophysiologists, genetic counselors (GCs), pulmonary hypertension (PH) specialists, and primary care providers all benefit from timely communication and shared decision-making. For example, PH specialists may request eRHC to clarify pre- vs. post-capillary contributions, and GCs may be engaged when cardiomyopathy is suspected. Clear documentation and coordinated follow-up plans ensure that

all providers have access to relevant hemodynamic and clinical data.

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6. PATIENT REFERRAL PROCESS

The patient population referred for exercise right heart catheterization (eRHC) or invasive cardiopulmonary exercise testing (iCPET) is diverse, reflecting the diagnostic uncertainty that often surrounds patients with unexplained dyspnea or suspected HFpEF. Referrals most commonly originate from advanced heart failure specialists and general cardiologists, but pulmonary and internal medicine physicians are also frequent referral sources. Pulmonary hypertension clinics may also refer patients when post-capillary contributions to elevated pulmonary pressures are suspected.¹² In some institutions, sports cardiologists, electrophysiologists, and congenital heart disease specialists may also direct patients to eRHC evaluation when exercise intolerance is a concern.

Early identification of appropriate referral sources was essential to the growth of our program. Establishing clear indications, providing structured referral templates, and offering educational sessions for both cardiology and pulmonology divisions helped build awareness and clinical confidence. Pulmonologists, in particular, found value in eRHC/iCPET for distinguishing pulmonary vascular disease from HFpEF and deconditioning, enhancing triage for therapies like pulmonary vasodilators or transplant evaluation.

Our team also engaged in proactive outreach—meeting with outpatient providers, providing feedback reports post-procedure, and emphasizing turnaround time for test results. These strategies helped strengthen the referral network and establish the eRHC program as a valuable diagnostic tool. Direct communication between cath lab staff and referring providers improved

scheduling and patient preparation, reducing incomplete studies and no-shows.

The eRHC program has become a cornerstone of our clinical trial infrastructure. Clinical trials for novel heart failure therapies often require precise hemodynamic criteria for inclusion, particularly those aimed at HFpEF, PH, or exercise intolerance. Our experience with standardized protocols and consistent output made the lab an attractive collaborator for industry and investigator-initiated studies. The cath lab team contributes by adhering to trial-specific workflows, collecting protocol-driven measurements, and ensuring compliance with regulatory documentation. (See Figure 1 for our institution's proposed referral pathway designed to streamline and simplify patient evaluation for eRHC.)

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7. CONCLUSION

Exercise right heart catheterization and iCPET are increasingly recognized as essential tools for evaluating patients with unexplained exertional symptoms, particularly those with suspected HFpEF. Despite being underutilized, eRHC provides critical hemodynamic data that can directly influence diagnosis and treatment.

Establishing an eRHC program requires careful planning, strong institutional backing, and collaborative leadership, especially between advanced heart failure and interventional cardiology teams. Our center's experience underscores the value of standardized

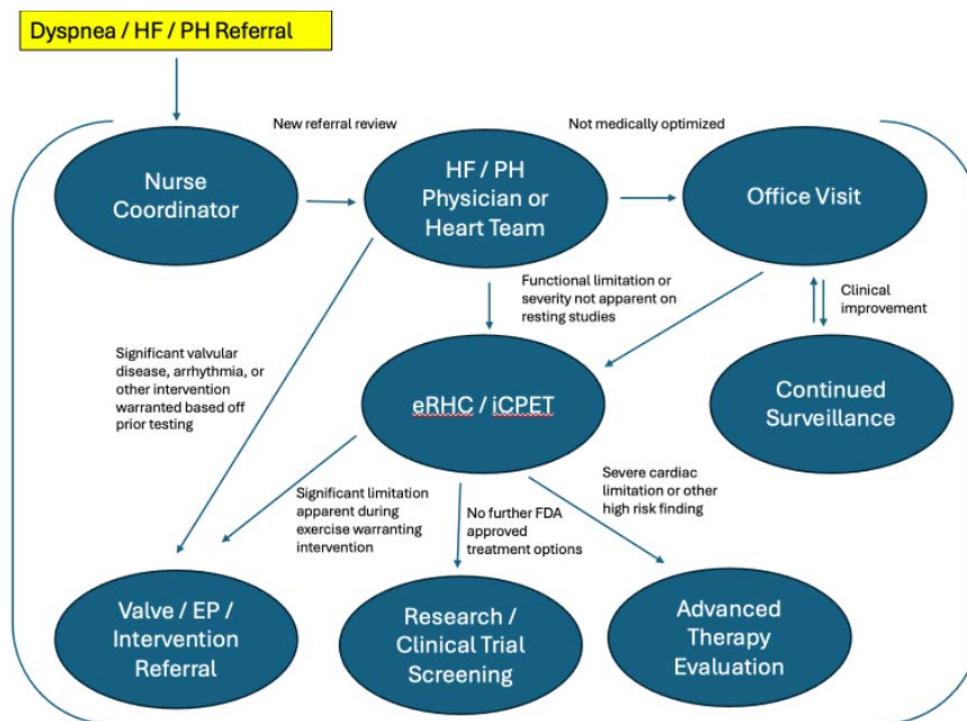
workflows, defined referral criteria, and broad engagement across cardiovascular and pulmonary specialties.

Looking ahead, eRHC is poised to play a more prominent role in heart failure care, particularly as clinical trials demand precise hemodynamic phenotyping and new therapies become available. Expanding access to these programs through provider education, clinical trial involvement, and multidisciplinary coordination may ultimately improve patient outcomes and promote more equitable delivery of advanced care.

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Figure 1: Proposed Referral Pathway for eRHC/iCPET Evaluation.

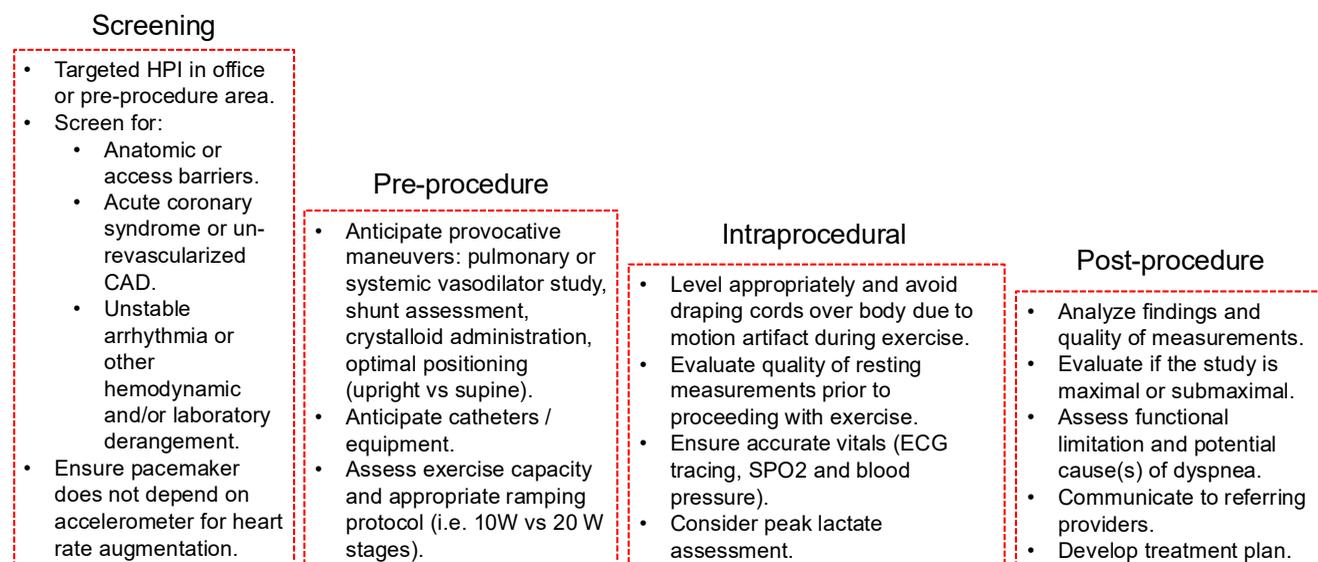


This schematic outlines a streamlined approach for evaluating patients referred for unexplained dyspnea, suspected heart failure with preserved ejection fraction (HFpEF), or pulmonary hypertension (PH). The pathway begins with a nurse coordinator review and proceeds to multidisciplinary evaluation by a heart

failure (HF) or PH specialist, often within a collaborative Heart Failure Team. Based on clinical findings and prior testing, patients may be directed to office optimization, exercise right heart catheterization (eRHC), or invasive cardiopulmonary exercise testing (iCPET). Test results inform further triage for targeted interventions,

research enrollment, or advanced therapies. The Heart Failure Team may include specialists in structural cardiology, pulmonology, electrophysiology, and congenital heart disease, depending on institutional resources.

Figure 2: Optimizing Exercise RHC



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